

## QUESTIONNAIRE

1. What is the name of your company and your organisation number?
2. Please give us a short brief on your company. What is your main business area and what services/products do you offer?
3. Which problems, if any, are you solving? Give us a breakdown of the main problems you are solving both on a national and a global scale.
4. Please explain how your concept/services will help solve the problem(s) mentioned in the previous question.
5. When did your company start operations and what have you accomplished so far?  
Please give us a short description of some major milestones that you have accomplished.
6. How do you make your money? Please explain your revenue model.
7. Please give us a description of your market and the size of this market?
8. Please give us a description of your competitive landscape.
9. Please give us the highlights of your founders and management team.
10. Please give us a summary of your investors, how did you come into contact with them?
11. What is your capital situation? Please tell us a little bit about the mix (your own money/private investors/soft funding/bank loan).
12. Do you have any capital needs in the future? Please give us some highlights of your future capital strategy.
13. Which part of ÖRN's services are you interested in, and how can we assist you?
14. Please upload your investor pitch presentation in pdf format.

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